





FY25 PAT grows by 33% Y-o-Y and Revenue grows 30% Y-o-Y

Mumbai, 10th April 2025 - Anand Rathi Wealth Limited announced its consolidated financial results for the quarter ending March 2025 (Q4 FY25) and the full year period ending March 2025 (FY25).

For April – March 2025 (FY25), the company posted a consolidated net profit of ₹ 301 crores, registering a Y-o-Y increase of 33%. Total revenue during this period rose by 30% to ₹ 981 crores.

Feroze Azeez has been promoted to Joint CEO from Deputy CEO in recognition of his outstanding leadership and transformative contributions.

Consolidated Financial Highlights – FY25 (April 2024 – March 2025)

AUM	Revenue	Profit Before Tax	Profit After Tax
₹ 77,103 Crores	₹ 981 Crores	₹ 405 Crores	₹ 301 Crores
 30% Y-o-Y	 30% Y-o-Y	 32% Y-o-Y	 33% Y-o-Y

Particulars (₹ Crores)	Q4 FY24	Q4 FY25	Y-o-Y	FY24	FY25	Y-o-Y
Total Revenue	197.2	241.4	22%	752.0	980.7	30%
Profit Before Tax	79.0	99.5	26%	305.6	404.8	32%
Profit After Tax	56.9	73.7	30%	225.8	300.8	33%
EPS (₹)	6.8	8.9	30%	27.0	36.2	34%
AUM	59,351	77,103	30%	59,351	77,103	30%

- Mutual Fund Distribution Revenue: Increased by 52% YoY to ₹ 406 crores.
- Net Inflows: Recorded a YoY growth of 76% to ₹ 12,617 crores.
- Equity Mutual Fund Net Inflows: Increased by 67% YoY to ₹ 7,706 crores.
- Share of Equity Mutual Funds in AUM: Rose to 53% as of March 2025, compared to 51% in March 2024.
- Return on Equity (ROE): 44.6%
- Final Dividend of ₹ 7 per Equity Share*

Important Highlights – FY: 2024-25 (Y-o-Y)

Private Wealth (PW) (Holding Company)

- Active client families grew by 18% Y-o-Y to 11,732
- Relationship Managers (RMs) increased by 48 over the past twelve months, bringing the total to 380

* Subject to shareholders approval

Digital Wealth (DW) (Subsidiary Company)

- Total revenue surged by 19% Y-o-Y to ₹ 29.2 crores.
- AUM increased by 17% Y-o-Y to ₹ 1,812 crores

Omni Financial Advisors ("OFA") (Subsidiary Company)

- Total revenue grew by 14% Y-o-Y to ₹ 7.7 crores.
- Technology platform subscriber base for Mutual Fund Distributors / Independent Financial Advisors (MFDs/IFAs) expanded to 6,447 (Previous Year: 5,994).

Commenting on the economic landscape, market trends, and the company's performance for FY25, the management shared: "The financial year 2024–25 was defined by resilience and opportunity, both globally and in India. In this evolving environment, we remain well-positioned to lead – guided by our uncomplicated approach and unwavering commitment to our clients' financial well-being.

During FY25, our total revenue grew by 30% year-on-year to ₹981 crores, while Profit After Tax (PAT) rose by 33% to ₹301 crores. Our Assets Under Management (AUM) increased by 30%, reaching ₹77,103 crores, compared to a 5% gain in the Nifty over the same period. We also welcomed 1,821 new client families, bringing our total to 11,732 families served.

Over the year, we completed a ₹165 crore buy-back (excluding transaction costs and taxes) and issued bonus shares in a 1:1 ratio. In line with our commitment to shareholder value, the Board has declared a final dividend of ₹ 7 per equity share.

Our performance has remained consistent and market-agnostic. A study of the top 1,000 companies by market capitalisation showed that only six companies have delivered over 20% year-on-year growth every quarter since our listing in December 2021 – and we are one of them. Despite a challenging market environment, we recorded our highest-ever quarterly net inflows of ₹3,472 crores, with full-year net inflows growing 76% year-on-year to ₹12,617 crores.

Our client-first approach continues to translate into outcomes that matter. In FY25, our client attrition rate – measured by AUM lost – stood at just 0.52%. For the second year in a row, regret RM attrition remained below 1%, reflecting the strength of our work culture and our ongoing focus on long-term team engagement."

About Anand Rathi Wealth Limited

Anand Rathi Wealth Limited is amongst India's leading wealth firms, catering to high and ultra-high net-worth individuals. The company is in the business of private wealth with a unique and differentiative strategy for the clients. The company has a presence across 17 cities in India, representative office in Dubai and setting up the office in London.

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